


Deltek[®]

Why Vantagepoint?

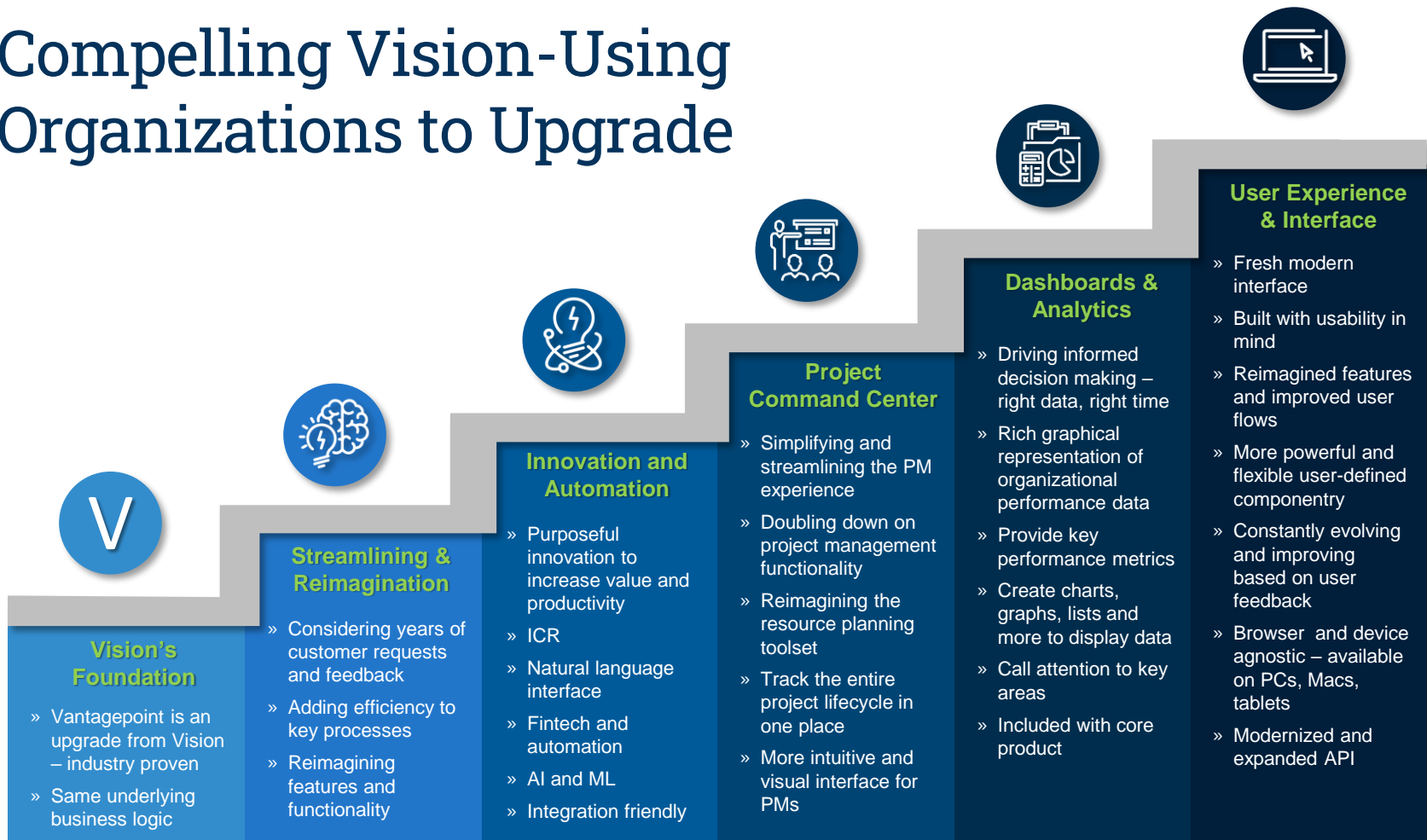
Project Managers

Dawn Gajewski
Senior Director, Product Management

A photograph of a white notepad on a green surface. The notepad has the handwritten text "DEAR FUTURE, I'M READY" in black ink. A yellow pencil lies horizontally below the text. To the right, a white smartphone is partially visible.

DEAR FUTURE,
I'M READY

Compelling Vision-Using Organizations to Upgrade



Highlights to Empower Project Managers



Visual and intuitive interface increases usage



Project command center streamlines processes



Project planning increases efficiency



Simple yet robust tools support project changes



Resource management improves team efficiency and satisfaction

Engage to Empower Project Managers

- » Historically a challenge, excuses
- » Build tools PMs **will use** and **saves time**
- » Feedback (20+ yrs.), industry experience, interviews, usability tests and surveys
 - » Simple
 - » Intuitive
 - » Visual
 - » Efficient
 - » Robust
- » **Feedback impacts every design**
- » Firms report significantly **higher engagement in Vantagepoint**
- » Firms anxious for Vantagepoint because of **PM excitement**



Visual and Intuitive Interface

- » Quick find
- » Visual indicators
- » iButtons
- » Info bubbles

The screenshot displays the Deltek Vantagepoint interface for Cohen & Associates LLC. It features a sidebar with project filters and a main area with a project list and detailed expense tables. Callouts highlight specific data points and warnings.

Project List:

Plan	Project Name	Status
106322-01	Benson Research Lab.01	Warning
1600010.00	DG Enterprises Manchester	Active
1900003.00	DG Elementary	Warning
2100019.00	DG Demo Dates 1	Active
2100020.00	DG Elementary Part 2	Active
2100021.00	DG Elementary Part 3	Warning

Expense Table 1 (Callout: Labor EAC Multiplier is less than Labor Target Multiplier):

NOTES	LABOR	DIRECT EXPENSES
	84,450.00	5,000.00
	45,950.00	
	19,950.00	

Expense Table 2 (Callout: Planned does not equal contract.):

LEVEL/EXPENSE TYPE	TYPE	NOTES	PLAN START	PLAN END	CONTRACT	PLANNED COST	PLANNED BILLING	JTD BILLING	ETC BILLING
▼ DG Enterprises Nashville Office									
Models/Renderings/Photos	Reimbur		2/13/2017	7/28/2017	5,000	6,000	6000		6,000
Travel, Meals & Lodging	Direct					4,800	4800		4,800

Expense Table 3 (Callout: JTD is greater than Planned.):

LEVEL/EXPENSE TYPE	NOTES	PLAN START	PLAN END	PLANNED COST	JTD COST	ETC COST	EAC COST
▼ DG Enterprises Corporate Headquart							
		4/1/2013	7/10/2018		22500		22,500

Project Hub (Command Center)

- » One place to manage project
- » Information at your fingertips
- » Draft invoice approvals
- » Project Review – drilling and KPIs
- » Less need for reports

The screenshot displays the Deltek Vantagepoint Project Hub interface. The main view is the 'Project Review' for 'Zach Elementary Renovation - Future' (1900003.00). A modal window titled 'JTD Direct Labor at Cost' is open, showing a table of labor data. The background shows a summary table with columns for 'JTD COST', 'ETC PLANNED COST', and 'EAC PLANNED COST'.

NAME	DATE	COST AMOUNT	HOURS	POSTED	COMMENT
▼ Amy Miller		2,985.00	100.00		
Directs					
Total Labor	10/22/2019	746.25	25.00	✓	
Direct Labor	10/29/2019	746.25	25.00	✓	
Overhead	11/05/2019	746.25	25.00	✓	
Direct Labor Hours	11/12/2019	746.25	25.00	✓	
Average Rate/Hour					
► Cindy Snow		2,955.15	99.00		
Direct Expenses		3,164.10	106.00		
▼ Michelle Perry					
Compensation	10/22/2019	656.70	22.00	✓	
Direct Consultants	10/29/2019	656.70	22.00	✓	
Total Directs	11/05/2019	656.70	22.00	✓	
Reimbursables	11/12/2019	238.80	8.00	✓	
Reimbursable Expenses					
Reimbursable Consultat					
Total Reimbursables		13,372.80	448.00		
Total					

	JTD COST	ETC PLANNED COST	EAC PLANNED COST
46	38,112.51	46,789.90	84,902.41
46	13,372.80	16,417.51	29,790.31
46	24,739.71	30,372.39	55,112.10
46	448.00	550.00	998.00
46	85.07	29.85	114.92
100	1,000.00		1,000.00
46	39,112.51	46,789.90	85,902.41
46	4,500.00	10,000.00	14,500.00
46	43,612.51	56,789.90	100,402.41
46	43,612.51	56,789.90	100,402.41

Project Planning

- » Project = Plan (automatic)
- » Visual schedule with Gantt and dependencies
- » Assign entire team at one time
- » Flexibility entering plan values
- » Add notes to plan
- » JTD and rates updates (automatic)
- » EAC profit and multipliers

The image displays three overlapping screenshots of the Deltek Vantagepoint software interface, illustrating project planning capabilities. The top screenshot shows a Gantt chart for 'DG Enterprises Marco Island' with tasks like 'Project Planning', 'Marketing', and 'Construction' plotted against a timeline. The middle screenshot shows the 'Assign Resources to Project' dialog for 'DG Enterprises Nashville Office', listing resources like 'Amy Janney', 'Amy Miller', and 'Cindy Snow' with their scheduled percentages. The bottom screenshot shows a detailed plan view for 'DG Enterprises New York Office' with columns for 'PLAN START', 'PLAN END', 'ASSIGNMENT START', 'ASSIGNMENT END', 'ETC HOURS', and monthly hour breakdowns.

LEVEL	RESOURCE	PLAN START	PLAN END	ASSIGNMENT START	ASSIGNMENT END	ETC HOURS	2018 7/9 - 7/31	2018 8/1 - 8/31	2018 9/1 - 9/30	2018 10/1 - 10/31	2018 11/1 - 11/30	2018 12/1 - 12/31	1/1
1800099.00	DG Enterprises New York	7/9/2018	10/3/2021	7/9/2018	4/19/2019	500	8	11	10	65	70	70	
003	Schematic Design	7/9/2018	10/3/2018	7/9/2018	10/3/2018	31	8	11	10	2			
003	Site Plan	7/9/2018	10/3/2018	7/9/2018	10/3/2018	31	8	11	10	2			
	Stegh Rusner	7/9/2018	10/3/2018	7/9/2018	10/3/2018	31	8	11	10	2			
004	Architecture	7/9/2018	10/3/2018	7/9/2018	7/9/2018								

Simple yet Robust Tools

- » Reschedule
- » Redistribute
- » Reassign
- » Employee Card

The image displays four overlapping software windows from a project management tool:

- Reschedule Labor Assignments:** A window for rescheduling assignments for Cindy Snow. It includes options for 'Shift', 'Change Duration', and 'Distribute Labor Hours and Amount'. It features date range inputs for 'FROM THIS ASSIGNMENT DATE RANGE' (2/13/2017 to 7/28/2017) and 'TO THIS ASSIGNMENT DATE RANGE'. A 'Reschedule' button is at the bottom.
- Redistribute Hours:** A window for redistributing hours for DG Enterprises Marco Island. It offers 'Redistribute Option' (Replace Planned with Actual Hours) and 'Save Replaced Hours' (In Total). It includes a 'Selected Assignment Range' (JTD Date Range) and checkboxes for spreading differences. A 'Reschedule' button is also present.
- Reassign:** A window for reassigning hours for Amy Miller. It shows 'PERIOD TO REASSIGN' (2/13/2017 to 4/28/2017) and 'Entire assignment period'. It includes input fields for '% TO REASSIGN' (100) and 'HOURS TO REASSIGN' (34), with a 'Maximum Hours: 34' limit. A 'Reassign To:' section lists resources.
- Employee Card:** A detailed view for Amy Janny, Senior Interior Designer. It includes a profile picture, name, title, and company. Below is a table showing resource utilization across various projects and time periods.

RESOURCE	SCHEDULED %	ORGANIZATION
Adam Forgan	0%	Cohen ASS
Adam Freney	0%	Apple Bar
Adrian Horan	0%	Thorton T
Alex Lucas	0%	Cohen ASS
Alexander Dane	0%	Cohen ASS

Forecast Range: 9 months beginning April 2022		Show Capacity: Utilization %					
LEVEL	2022	2022	2022	2022	2022	2022	
	1-06/31	06/01-06/30	07/01-07/31	08/01-08/31	09/01-09/30	10/01-10/31	
Totals	91%	91%	89%	94%	92%	103%	
DG Elementary							
DG Enterprises Denver	120	120	120	110	120	130	
DG Enterprises Manca				20			

Resource Management

- » Team builder
- » Add team assignments and hours
- » JTD assignments
- » Reassign/Reschedule
- » Capacity
- » Project filters

The screenshot displays the Deltek Vantagepoint Resource Management interface. The main window shows a 'Resource View' for 'DG Enterprises Team' with a forecast range of 12 weeks beginning 2/13/2017. A table lists resources and their total hours:

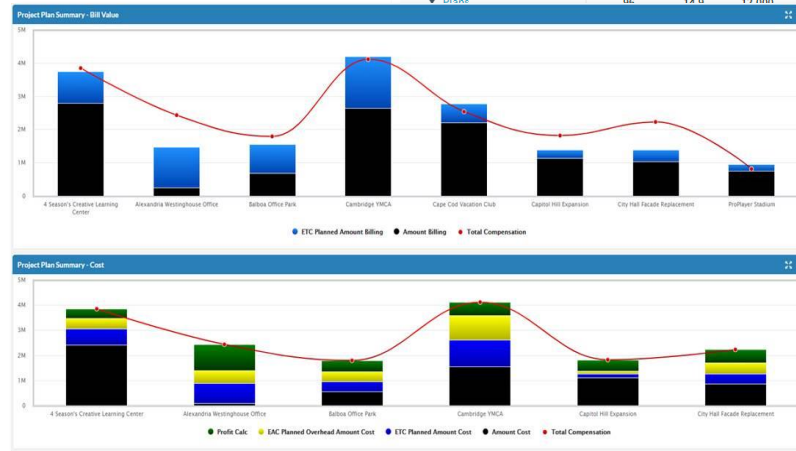
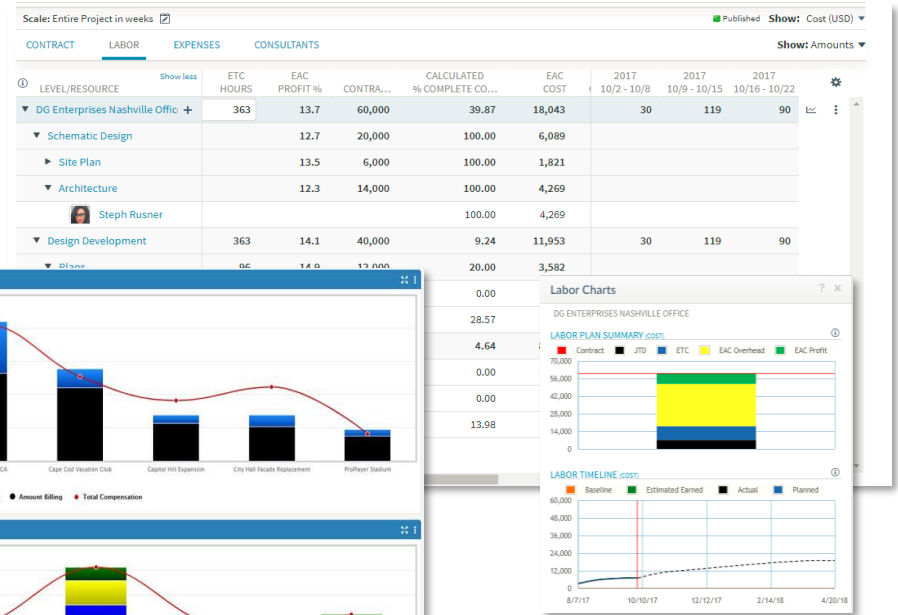
RESOURCE/LEVEL	TOTAL HOURS
Amy Janny	435
Amy Miller	401
Cindy Snow	233
Dawn Kessner	350
Jane Hank	267
Karen Kebrick	200
Michelle Perry	250
Steph Rusner	300
Tara Malley	464
Tiffany Hart	360

An 'Add Assignments to Selected Resources' dialog box is open, showing selected resources (Karen Kebrick, Michelle Perry, Steph Rusner) and a tree view of project levels: DG Enterprises Nashville Office, Schematic Design, Site Plan, Architecture, Design Development, Plans, and Elevations. A 'Resource View' table in the background shows utilization percentages for various resources across different time periods.

RESOURCE/LEVEL	SCHEDULED %	PLAN %	PI %	2020 %	2020 %	2020 %	2020 %	2020 %	2020 %	2020 %
Amy Janny	94%	90%	97%	100%	100%	100%	100%	93%	87%	
Amy Miller	75%	75%	75%	75%	75%	75%	75%	75%	75%	
Cindy Snow	92%	93%	90%	90%	93%	100%	93%	93%	93%	
Dawn Kessner	14%	13%	13%	15%	18%	15%	15%	15%	13%	
Jane Hank	98%	85%	98%	95%	100%	100%	100%	100%	100%	

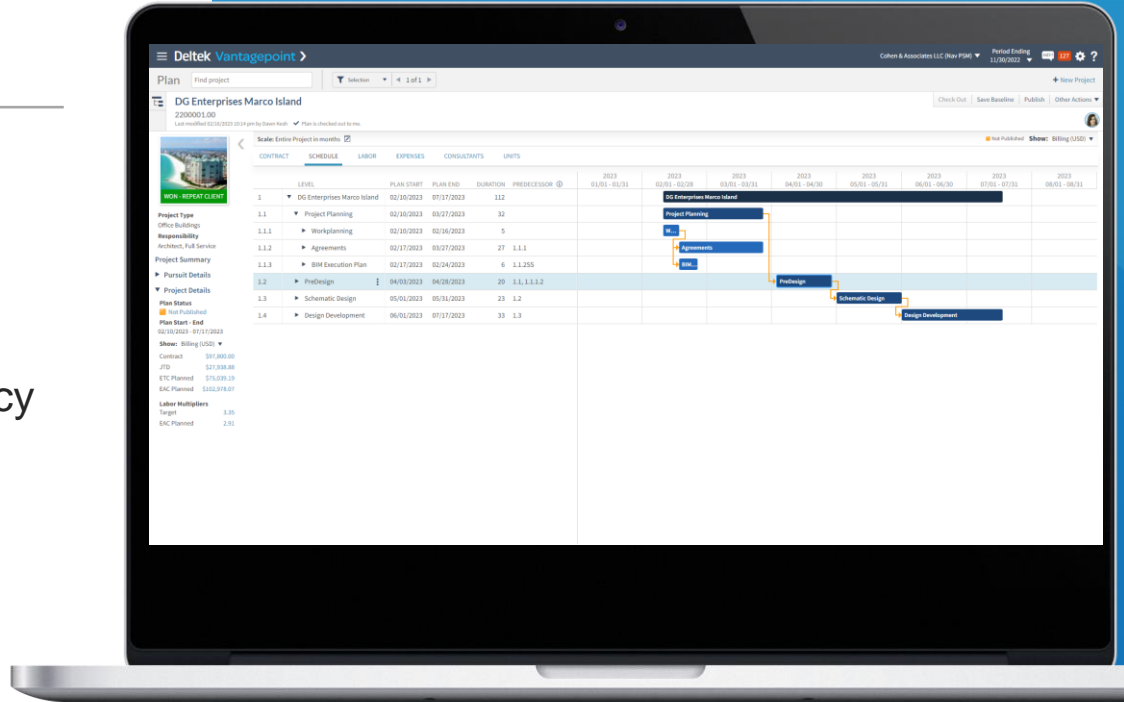
Visual

- » Charts and Gantt chart in plan
- » Projects dashboard
- » PM dashboards
- » Upcoming Generic Assignments dashpart



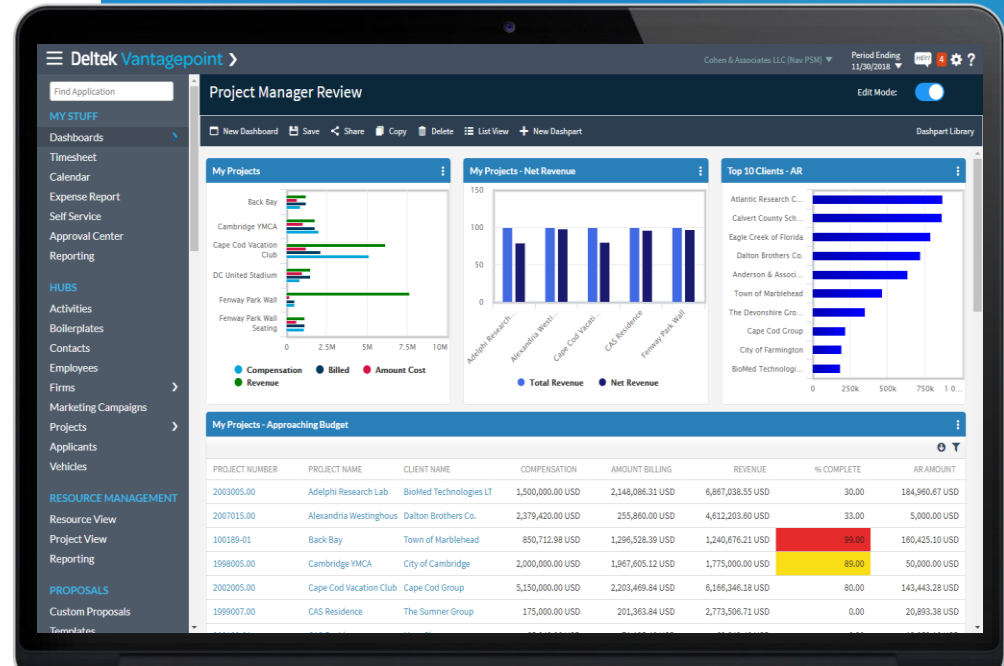
Recap

- » Visual and intuitive interface increases usage
- » Project command center streamlines processes
- » Project planning increase efficiency
- » Simple yet robust tools support project changes
- » Resource management improves team efficiency and satisfaction



Vantagepoint Commitment

- » Strong roadmap; solid strategy
- » Vantagepoint will be unmatched in the market
- » In totality, there is not a better product out there, purpose-built for your industry
- » We are committed to you, your businesses and your industry
- » All organizations will benefit from the value Vantagepoint brings
- » Vantagepoint is an evolution that will help future-proof your business



Deltek.

Thank You!

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